

The Re:Source

Newsletter | Winter 2026



Sébastien Blondeau
FSA, MAAA

President & Chief Operating Officer
Optimum Re Insurance Company

A Word from Leadership

We're proud to introduce The Re:Source — our new industry newsletter designed to deliver timely insights across underwriting, research & development, actuarial, and beyond. From emerging trends to expert commentary, The Re:Source is your go-to for staying informed on what's shaping the future of life reinsurance.

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Recognition from Industry Survey from our Clients

For a second year in a row, Optimum Life Reinsurance has been recognized as having one of the strongest partnership approaches with our clients via our ease of doing business solutions. We are proud to serve our clients and prospects with the best service the industry has to offer.

“ We are delighted that, for the second year in a row, Optimum Re’s brand mix has emerged as being the most ‘customer led’ in NMG Consulting’s 2025 Study of the US individual mortality reinsurance segment. ”

NMG Consulting’s 2025 Study of the US Individual Mortality Reinsurance Segment 2025



PEARL

PEARL Accelerated Underwriting

- Based on PEARL Fully Underwritten (FUW) model
- Monitors actual mortality slippage from Accelerated Underwriting (AUW) programs
- Provides granular results on the slippage by age, sex, risk class, face amount bands, and more.

PEARL Fully Underwritten

- Mortality model based on industry data with over 1.4M claims in our dataset
- Precisely captures the effects of:
 - Preferred Class
 - Issue Era
 - Mortality Improvement
 - Type of Product
 - Traditional variables impacting mortality



Michel Hébert
FSA, FCIA
Senior VP Pricing and R&D

If you have any questions, please contact your local Optimum Life Reinsurance Underwriting or Business Development Representative for more information.



Strategic Underwriting Services



Life & CI Manuals



Click here to see the video



Predictive Expertise Actuarial Research Lab



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The Optimum Tide

Coming soon Optimum Tide Episode 8 with a 3 part series on Autism!

[LEARN MORE](#)



ExamOne® and Optimum Re Collaborate On A Lab Result Trending Project:

Optimum Re and ExamOne® review lab and exam results to determine if any new lab result trends are present.

[↗ LEARN MORE](#)



Dr. Minas Joannides

Chief Medical Director
Optimum Re Insurance Company

Coming to a seminar near you...



- **AHOU April 19-22nd, Austin, TX** – Terrence Weiser, Dave Barrett, Jill Thompson, Anastasia Jaegerman, Shamika Jones, Lisa Burger, Guillaume Ducharme - presenting, Jean-Marc Fix - presenting, Dr. Minas Joannides, Monica Clink - presenting
- **ICA Spring Meeting May 6-8, Atlantic Beach, FL** – Monica Clink
- **SEHOUA June 17-19th, Clearwater, FL** – Terrence Weiser, Dave Barrett, Lisa Burger

Optimum Re Academy 2026

Thank you to all our amazing speakers & attendees
for an exceptional event!

Optimum Academy

Check it out for Training Modules, Case Clinics, Webinars,
and more Underwriting Educational tools.

[↗ LEARN MORE](#)

OPTIMUM.

Insurance

| Life Reinsurance

| Actuarial Consulting

| Asset Management



Claims Corner

Investigating foreign death claims can be among the most challenging responsibilities for claims examiners, as the risk of fraud continues to increase each year. While these claims can be complex, they often share common indicators that help distinguish legitimate claims from fraudulent activity.

If you need assistance with a foreign death investigation, please contact our Claims Department at your convenience.

We are always happy to assist.

Treaty Talk

eSignatures enable documents to be signed digitally, reducing delays and manual effort. They accelerate approvals, lower costs, and support remote operations.

Built-in security and audit trails improve governance, making eSignatures a core capability for modern organizations.

Optimum uses OneSpan Sign for treaties and other agreements. Has your company made the switch from ink to electronic signatures?

[TAKE OUR THREE QUESTION SURVEY NOW. >](#)



Contact the Team

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Treaties

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