

The Re:Source

Newsletter | Fall 2025



Sébastien Blondeau
FSA, MAAA

President & Chief Operating Officer
Optimum Re Insurance Company

A Word from Leadership

We're proud to introduce The Re:Source — our new industry newsletter designed to deliver timely insights across underwriting, research & development, actuarial, and beyond. From emerging trends to expert commentary, The Re:Source is your go-to for staying informed on what's shaping the future of life reinsurance.

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2024 Gilles-Blondeau Award Winner

Optimum Life Reinsurance was the 2024 Winner of the Gilles-Blondeau Award for gross premium growth and exceptional performance, on a US statutory basis, notably attributable to improved mortality.

“ We are delighted that Optimum Re's brand mix has emerged as being the most 'customer led' in NMG Consulting's 2024 Study of the US individual mortality reinsurance segment. ”

NMG Consulting's 2024 Study of the US Individual Mortality Reinsurance Segment 2024

LIC Final Expense Workshop

Optimum Re presented:

“Optimizing Life Insurance Outcomes in the Senior Market: A Data-Driven Approach”

- Live polling showed 50% of carriers present mentioned their FE product does not meet their current profitability target
- Optimum Re is recognized as having the most complete predictive analysis in the final expense market amongst its reinsurance peers
- Optimum can perform a free analysis of your company's portfolio to extract all insights and propose recommendations to improve profitability
- Several carriers have already joined the program this year to obtain our expertise, but a few spots are available for this year



Michel Hébert
FSA, FCIA

Senior VP Pricing and R&D



If you have any questions, please contact your local Optimum Life Reinsurance Underwriting or Business Development Representative for more information.



Strategic Underwriting Services



Life & CI Manuals



Click here to see the video



Predictive Expertise
Actuarial Research Lab



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The Optimum Tide

Tune into the 7th Episode Now!

[LEARN MORE](#)

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| Asset Management



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ExamOne® and Optimum Re Collaborate On A New Lab Result Trending Project:

Optimum Re and ExamOne® have embarked on an exclusive project to review lab and exam results to determine if any new lab result trends are present.

➤ [LEARN MORE](#)



Dr. Minas Joannides

Chief Medical Director
Optimum Re Insurance Company

Coming to a seminar near you...



- **MUC September 10-12, Kansas City, MO** – Richard Camire
- **TWUC October 1-3, Fredericksburg, TX** – Kevin Cheng, Jill Thompson, Shamika Jones, Anastasia Jaegerman
- **IRUA (Sep 14-16)** – Anastasia Jaegerman serving as president
- **ICA (Sep 28-30)** – Monica Clink as president, Anastasia Jaegerman presenting

**Save
the Date**

Optimum Re Underwriting Seminar
March 8th - 10th, 2026 - Dallas TX

Optimum Academy

Check it out for Training Modules, Case Clinics, Webinars, and more Underwriting Educational tools.

➤ [LEARN MORE](#)

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