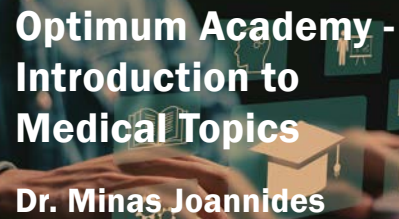


Underwriting Corner

Newsletter | Summer 2024



**Optimum Academy -
Introduction to
Medical Topics**
Dr. Minas Joannides

 [Click here to see the video](#)

**Extra! Extra! See all about
Optimum Academy**



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Through our Optimum Academy initiative, we provide extensive educational resources designed to empower our clients in life insurance underwriting. Curated by industry experts, our training modules, webinars, and educational materials ensure clients stay informed about the latest developments and best practices. Case Notes, our mini case clinics, are particularly effective for enhancing underwriting critical thinking skills. These educational resources are developed collaboratively by our teams in the U.S. and Canada.



2023 Henri-Joli-Coeur Award

Jill Thompson, Assistant Vice President Underwriting at Optimum Re Insurance Company, received the 2023 Henri-Joli-Coeur Award for her outstanding contributions. Jill is celebrated for her creative thinking, rigorous approach, and proactive leadership, inspiring colleagues to excel and improve processes. Her dedication to client initiatives like webinars and seminars enhances industry reputation and thought leadership. Jill also fosters trusting relationships with clients, partners, and regulators, providing actionable insights that empower client success and strengthen long-term partnerships, establishing Optimum as a trusted leader in reinsurance.



Fraternal Seminars July 15, 16, 22nd, 2024

For over 15 years, our Fraternal Meetings have been a key value add for our smaller clients. Originally exclusive to Fraternal, we now welcome everyone. We began by covering FHOA meetings, but now we discuss Underwriting, Claims, Admin, Treaties, Actuarial, and Marketing. Starting in Pittsburgh, we expanded to Chicago 10 years ago and added San Antonio last year. Our 2024 3-city tour has just concluded. It was wonderful to share information, showcase our expertise, and socialize with long-time friends and partners. Thank you to Catholic Order of Foresters, GBU, and Catholic Life for hosting. Until next time!



Optimum Re is pleased to announce an update to our Thyroid Cancer and Sleep Apnea sections. We used SEER data to assess the risk and determine competitive and appropriate ratings for thyroid cancer while maintaining an easy-to-navigate format. Our new sleep apnea section was developed through detailed literature research and rigorous analysis.



Thyroid Cancer Update

- The updated manual is based on the AJCC 8th staging system
- More robust narrative detailing nature of the cancer, common treatments, and follow-up guidelines
- Detailed guide on how to interpret Thyroglobulin levels
- Improved ratings for younger ages
- Includes new ratings for complicated cases such as cancer with no staging information

Sleep Apnea Update

- Includes an extensive explanation of types of sleep apnea and its risk groups based on the latest American Academy of Sleep Medicine guidelines
- Expands upon the treatment options for different cases of sleep apnea
- Improved ratings for Central Sleep Apnea
- Includes new ratings for complicated cases such as cases with no sleep study (suspected but not diagnosed)

Save the Date

FIRST EVER:
Claims Seminar - October 7-8, 2024
Dallas, Texas

Coming to a seminar near you..

- **MUC September 10-12th, at The Westin in Cincinnati, Ohio** – Richard Camire
- **IRUA - September 17th** – Anastasia Jaegerman
- **TWUC October 2-4th, at Hilton Waco in Waco, TX** – Anastasia Jaegerman, Jill Thompson, La'Tia Tillman



Optimum Academy

Check it out for Training Modules, Case Clinics, Webinars, and more Underwriting Educational tools.



Your ORIC Underwriting Team



Anastasia Jaegerman, FLMI, ACS, AALU
Vice President, Underwriting and Chief Underwriter
Dallas, TX
Telephone: 972 813-0957
anastasia.jaegerman@optimumre.com



Minas Joannides, MD, FLMI, CLU, ChFC, DBIM
Chief Medical Director
New York City, New York
Telephone: 972 813-1007
minas.joannides@optimumre.com



Jill Thompson, FLMI, AALU, ACS, HIA
Assistant Vice President,
Underwriting
Dallas, TX
Telephone: 972 813-0960
jill.thompson@optimumre.com



Lisa Burger, CLU, FALU, FLMI, ARA
Technical Underwriting Director
Columbus, OH
Telephone: 972 813-0609
lisa.burger@optimumre.com



Kevin Cheng
Senior Underwriting Advisor
Houston, TX
Telephone: 972 813-0983
kevin.cheng@optimumre.com



Richard Camiré, FALU, FLMI, ACS, ARA
Senior Underwriting Advisor
Toronto, Ontario
Telephone: 972 813-0996
richard.camire@optimumre.com



La'Tia Tillman
Senior Underwriter
Atlanta, GA
Telephone: 972 813-1003
latia.tillman@optimumre.com



Mike Greer
Underwriting Consultant
Dallas, TX
Telephone: 972 813-0961
mike.greer@optimumre.com



Beatrice Mendoza
Manager - Underwriting Support
Dallas, TX
Telephone: 972 813-0964
beatrice.mendoza@optimumre.com



Tressa Franklin
Senior Underwriting Support Administrator
Texarkana, TX
Telephone: 972 813-0958
tressa.franklin@optimumre.com

Submission / Contact Instructions:

1. Contact the underwriter directly for any questions regarding underwriting decisions.
2. Do not send underwriting evidence to underwriters. Instead send evidence to: oric.uw@optimumre.com.
3. Submit status questions and concerns with document transmission to oric.uw@optimumre.com or call one of the Underwriting support staff.

OPTIMUM RE INSURANCE COMPANY

📍 1345 River Bend Drive, Suite 100
Dallas, TX 75247, U.S.A.

☎ +1 214 528-2020

📠 +1 214 528-2777

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